

This is a summary review of federal contracts awarded under NAICS Code(s):
541613

FY22 Dollars
\$96M Base
\$135M Ceiling

(This is how much went to small businesses.)

\$55M

(This is the Contracting Officer that awarded the most small business contracts last year.)
Top SB Contracting Officer:

7 Awards | \$5.6M

(This is the amount of money awarded without being posted for bid at SAM.gov.)

\$38.9M

(This is the amount of money awarded for contracts that only received one offer, with no other competitors.)

\$70.3M

(This is how much the top small business won in this NAICS code last year.)

Top SB Awardee

2 Awards | \$1.2M

240



TOTAL AWARDS

142
(59%)



PERCENTAGE AWARDED TO SMALL BUSINESSES

137



NUMBER OF CONTRACTING OFFICERS THAT HAVE SIGNED THESE CONTRACTS

188
(51%)



PERCENTAGE OF AWARDS THAT WERE NOT AVAILABLE FOR BID AT SAM.GOV

101
(78%)



PERCENTAGE OF AWARDS THAT ONLY RECEIVED 1 BID/OFFER PRIOR TO AWARD

\$386,581



AVERAGE SMALL BUSINESS CONTRACT SIZE

"We'll **research** and **refine**."

"We'll find the **best fits** for **your** small business."

"We'll **connect** you to the **best** prospects."

"We'll make sure you see **all** the contracts, (not just what's in SAM)."

"We'll **position** your firm to specifically find and pursue **single-offer** contracts."

"We'll help you **target** the right opps, **connect** with the right people, and submit competitive **proposals**."

TARGET

PREPARE

CONNECT

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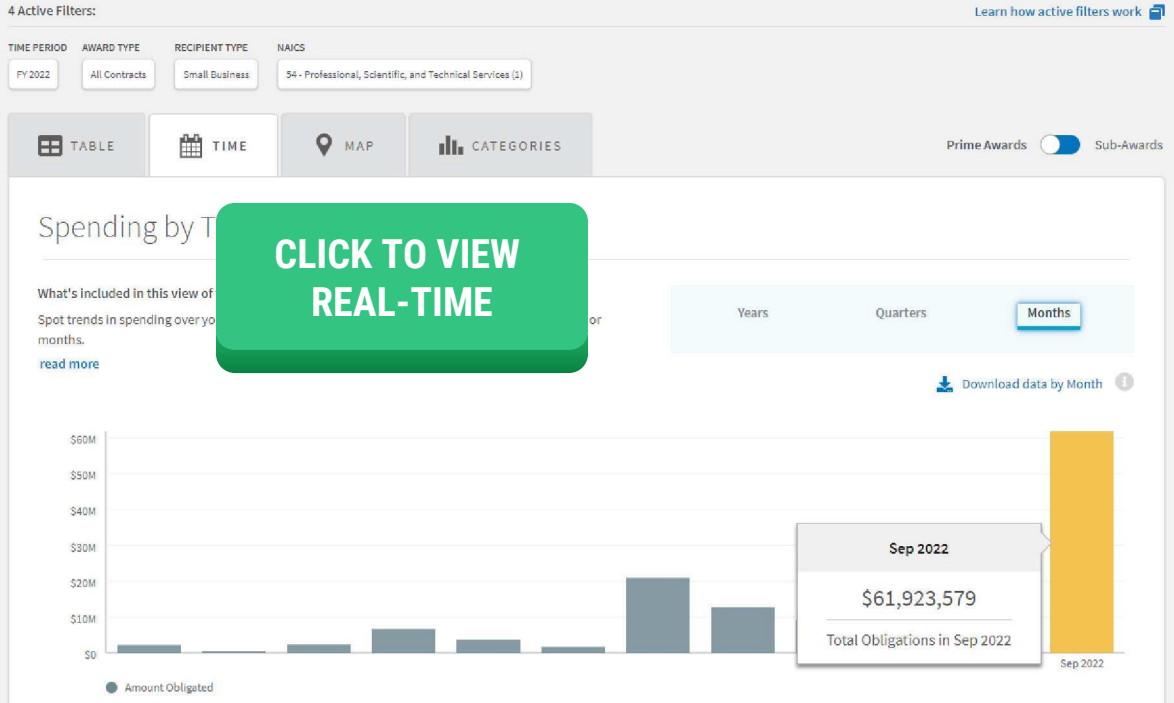
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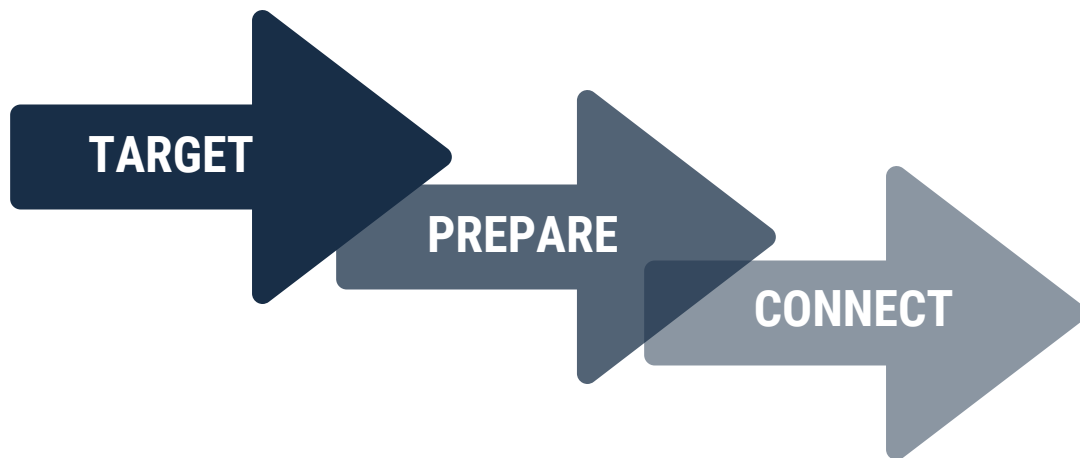
Fiscal Year | Date Range

- All Fiscal Years
- FY 2023
- FY 2022
- FY 2021
- FY 2020
- FY 2019
- FY 2018
- FY 2017
- FY 2016
- FY 2015
- FY 2014
- FY 2013
- FY 2012
- FY 2011
- FY 2010
- FY 2009
- FY 2008



Approximately 20% of all small business dollars spent last year in the federal market for your primary NAICS were awarded in September.

Additionally, 74% of first-time contracts last year (in all industry sectors) were awarded between August 15th and September 30th.



Today < > 2023

🔍 ? ⚙️ Year ▾

January	February	March	April
S M T W T F S	S M T W T F S	S M T W T F S	S M T W T F S
1 2 3 4 5 6 7	29 30 31 1 2 3 4	26 27 28 1 2 3 4	26 27 28 29 30 31 1
8 9 10 11 12 13 14	5 6 7 8 9 10 11	5 6 7 8 9 10 11	2 3 4 5 6 7 8
15 16 17 18 19 20 21	12 13 14 15 16 17 18	12 13 14 15 16 17 18	9 10 11 12 13 14 15
22 23 24 25 26 27 28	19 20 21 22 23 24 25	19 20 21 22 23 24 25	16 17 18 19 20 21 22
29 30 31 1 2 3 4	26 27 28 1 2 3 4	26 27 28 29 30 31 1	23 24 25 26 27 28 29
5 6 7 8 9 10 11	5 6 7 8 9 10 11	2 3 4 5 6 7 8	30 1 2 3 4 5 6
May	June	July	August
S M T W T F S	S M T W T F S	S M T W T F S	S M T W T F S
30 1 2 3 4 5 6	28 29 30 31 1 2 3	25 26 27 28 29 30 1	30 31 1 2 3 4 5
7 8 9 10 11 12 13	4 5 6 7 8 9 10	2 3 4 5 6 7 8	6 7 8 9 10 11 12
14 15 16 17 18 19 20	11 12 13 14 15 16 17	9 10 11 12 13 14 15	13 14 15 16 17 18 19
21 22 23 24 25 26 27	18 19 20 21 22 23 24	16 17 18 19 20 21 22	20 21 22 23 24 25 26
28 29 30 31 1 2 3	25 26 27 28 29 30 1	23 24 25 26 27 28 29	27 28 29 30 31 1 2
4 5 6 7 8 9 10	2 3 4 5 6 7 8	30 31 1 2 3 4 5	3 4 5 6 7 8 9
September	October	November	December
S M T W T F S	S M T W T F S	S M T W T F S	S M T W T F S
27 28 29 30 31 1 2	1 2 3 4 5 6 7	29 30 31 1 2 3 4	26 27 28 29 30 1 2
3 4 5 6 7 8 9	8 9 10 11 12 13 14	5 6 7 8 9 10 11	3 4 5 6 7 8 9
10 11 12 13 14 15 16	15 16 17 18 19 20 21	12 13 14 15 16 17 18	10 11 12 13 14 15 16
17 18 19 20 21 22 23	22 23 24 25 26 27 28	19 20 21 22 23 24 25	17 18 19 20 21 22 23
24 25 26 27 28 29 30	29 30 31 1 2 3 4	26 27 28 29 30 1 2	24 25 26 27 28 29 30
1 2 3 4 5 6 7	5 6 7 8 9 10 11	3 4 5 6 7 8 9	31 1 2 3 4 5 6

You have **63 days** to prepare.

