

Fiscal Year 22 Federal Contract Awards

With our process, you'll **target** the right opportunities, **connect** with the right people, and **propose** better solutions.

FY22 Dollars
\$679 Billion
SB: \$158 Billion

The average active small business federal contractor won 7.3 contracts last year.

The top federal buyer in the government awarded over \$100M in small business contracts.

All the contracts not published at SAM.gov added up to over \$275B in awards.

More than 1 in 3 small business federal awards were made with no competition.

The top small business earned over \$3.1 Billion in federal contracts in 2022.

5,768,017



TOTAL AWARDS

2,744,837
48%



PERCENTAGE AWARDED TO SMALL BUSINESSES

23,239



NUMBER OF CONTRACTING OFFICERS THAT HAVE SIGNED THESE CONTRACTS

58%



PERCENTAGE OF AWARDS THAT WERE NOT AVAILABLE FOR BID AT SAM.GOV

37%



PERCENTAGE OF AWARDS THAT ONLY RECEIVED 1 BID/OFFER PRIOR TO AWARD

\$57,642



AVERAGE SMALL BUSINESS CONTRACT SIZE

"We'll **research** and **refine**."

"We'll find the **best fits** for **your small business**."

"We'll **connect** you to the **best prospects**."

"We'll make sure you see **all** the contracts, (not just what's in SAM)."

"We'll **position** your firm to specifically find and pursue **single-offer** contracts."

"We'll help you **target** the right opps, **connect** with the right people, and submit **competitive proposals**."