

# Federal Market Snapshot Report

## FY22 | IT NAICS | Group 5415

This is a summary review of federal contracts awarded under IT NAICS Codes:  
**541511 | 541512 | 541513 | 541519**

**FY22 Dollars**  
**\$20.7B Base**  
**\$74.5B Ceiling**

(This is how much went to small businesses.)

**\$11.8B**

(This is the Contracting Officer that awarded the most small business contracts last year.)

**Top SB Contracting Officer:**

**28 Awards | \$109M**

(This is the amount of money awarded without being posted for bid at SAM.gov.)

**\$7.7B**

(This is the amount of money awarded for contracts that only received one offer, with no other competitors.)

**\$3.8B**

(This is how much the top small business won in this NAICS code last year.)

**Top SB Awardee**

**5 Awards | \$19.9M**

**41,170**



TOTAL AWARDS

**28,967 (70%)**



PERCENTAGE AWARDED TO SMALL BUSINESSES

**5,504**



NUMBER OF CONTRACTING OFFICERS THAT HAVE SIGNED THESE CONTRACTS

**15,531 (38%)**



PERCENTAGE OF AWARDS THAT WERE NOT AVAILABLE FOR BID AT SAM.GOV

**16,108 (39%)**



PERCENTAGE OF AWARDS THAT ONLY RECEIVED 1 BID/OFFER PRIOR TO AWARD

**\$406,481**



AVERAGE SMALL BUSINESS CONTRACT SIZE

"We'll **research** and **refine**."

"We'll find the **best fits** for **your** small business."

"We'll **connect** you to the **best** prospects."

"We'll make sure you see **all** the contracts, (not just what's in SAM)."

"We'll **position** your firm to specifically find and pursue **single-offer** contracts."

"We'll help you **target** the right opps, **connect** with the right people, and submit competitive **proposals**."

**TARGET**

**PREPARE**

**CONNECT**

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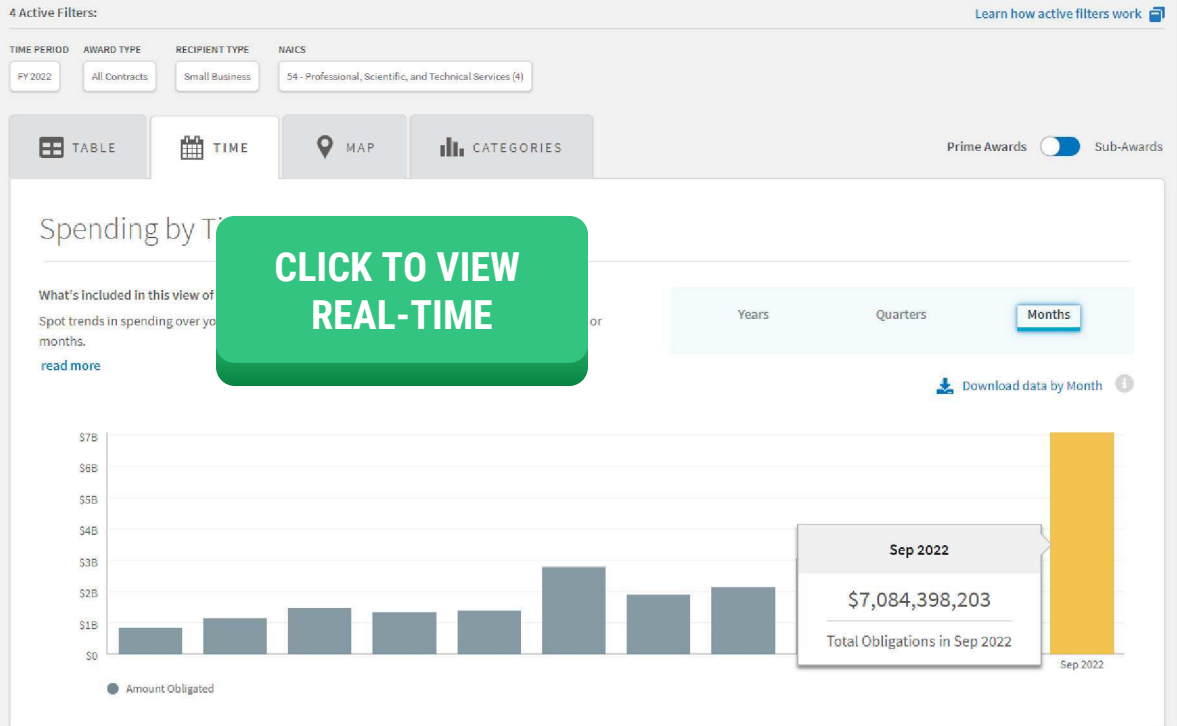
**Time Period**

Fiscal Year | Date Range

- All Fiscal Years
- FY 2023
- FY 2022
- FY 2021
- FY 2020
- FY 2019
- FY 2018
- FY 2017
- FY 2016
- FY 2015
- FY 2014
- FY 2013
- FY 2012
- FY 2011
- FY 2010
- FY 2009
- FY 2008

**Award Type**

- Contracts



Approximately 25% of all small business dollars spent last year in the federal IT sector were awarded in September.

Additionally, 74% of first-time contracts last year (in all industry sectors) were awarded between August 15th and September 30th.

