

# Federal Market Snapshot Report FY22 | NAICS 336992 MILITARY ARMORED VEHICLE, TANK, AND TANK COMPONENT MANUFACTURING

This is a summary review of federal contracts awarded under NAICS Code(s):  
**336992**

**FY22 Dollars**  
**\$2.8B Base**  
**\$3.4B Ceiling**

(This is how much  
went to small  
businesses.)

**\$195M**

(This is the  
Contracting Officer  
that awarded the  
most small business  
contracts last year.)

**Top SB Contracting  
Officer:**

**53 Awards | \$9.1M**

(This amount of  
money awarded  
without being  
posted for bid at  
SAM.gov.)

**\$793M**

(This is the amount  
of money awarded  
for contracts that  
only received one  
offer, with no other  
competitors.)

**\$2.7B**

(This is how much  
the top small  
business won in this  
NAICS code last  
year.)

**Top SB Awardee**

**7 Awards | \$10.5M**

**2,642**



TOTAL AWARDS

**1309  
(50%)**



PERCENTAGE AWARDED  
TO SMALL BUSINESSES

**100**



NUMBER OF  
CONTRACTING OFFICERS  
THAT HAVE SIGNED  
THESE CONTRACTS

**1,021  
(39%)**



PERCENTAGE OF  
AWARDS THAT WERE  
NOT AVAILABLE FOR BID  
AT SAM.GOV

**1,298  
(49%)**



PERCENTAGE OF  
AWARDS THAT ONLY  
RECEIVED 1 BID/OFFER  
PRIOR TO AWARD

**\$149,329**



AVERAGE SMALL  
BUSINESS CONTRACT SIZE

"We'll **research** and **refine**."

"We'll find the **best fits** for **your** small business."

"We'll **connect** you to the **best** prospects."

"We'll make sure you see **all** the contracts, (not just what's in SAM)."

"We'll **position** your firm to specifically find and pursue **single-offer** contracts."

"We'll help you **target** the right opps, **connect** with the right people, and submit competitive **proposals**."

**TARGET**

**PREPARE**

**CONNECT**