

This is a summary review of federal contracts awarded under NAICS Code(s):
339113

FY22 Dollars
\$1.2B Base
\$1.3B Ceiling

(This is how much
went to small
businesses.)

\$654M

(This is the
Contracting Officer
that awarded the
most small business
contracts last year.)

Top SB Contracting
Officer:

61 Awards | \$230M

(This is the amount
of money awarded
without being
posted for bid at
SAM.gov.)

\$721M

(This is the amount
of money awarded
for contracts that
only received one
offer, with no other
competitors.)

\$744M

(This is how much
the top small
business won in this
NAICS code last
year.)

Top SB Awardee

22 Awards | \$4.6M

24,472



TOTAL AWARDS

14,896
(61%)



PERCENTAGE AWARDED
TO SMALL BUSINESSES

1,107



NUMBER OF
CONTRACTING OFFICERS
THAT HAVE SIGNED
THESE CONTRACTS

17,619
(72%)



PERCENTAGE OF
AWARDS THAT WERE
NOT AVAILABLE FOR BID
AT SAM.GOV

16,923
(69%)



PERCENTAGE OF
AWARDS THAT ONLY
RECEIVED 1 BID/OFFER
PRIOR TO AWARD

\$43,870



AVERAGE SMALL
BUSINESS CONTRACT SIZE

"We'll
research and
refine."

"We'll find
the **best fits**
for **your**
small
business."

"We'll
connect you
to the **best**
prospects."

"We'll make
sure you see
all the
contracts, (not
just what's in
SAM)."

"We'll **position**
your firm to
specifically
find and
pursue **single-**
offer
contracts."

"We'll help you
target the
right opps,
connect with
the right
people, and
submit
competitive
proposals."

TARGET

PREPARE

CONNECT

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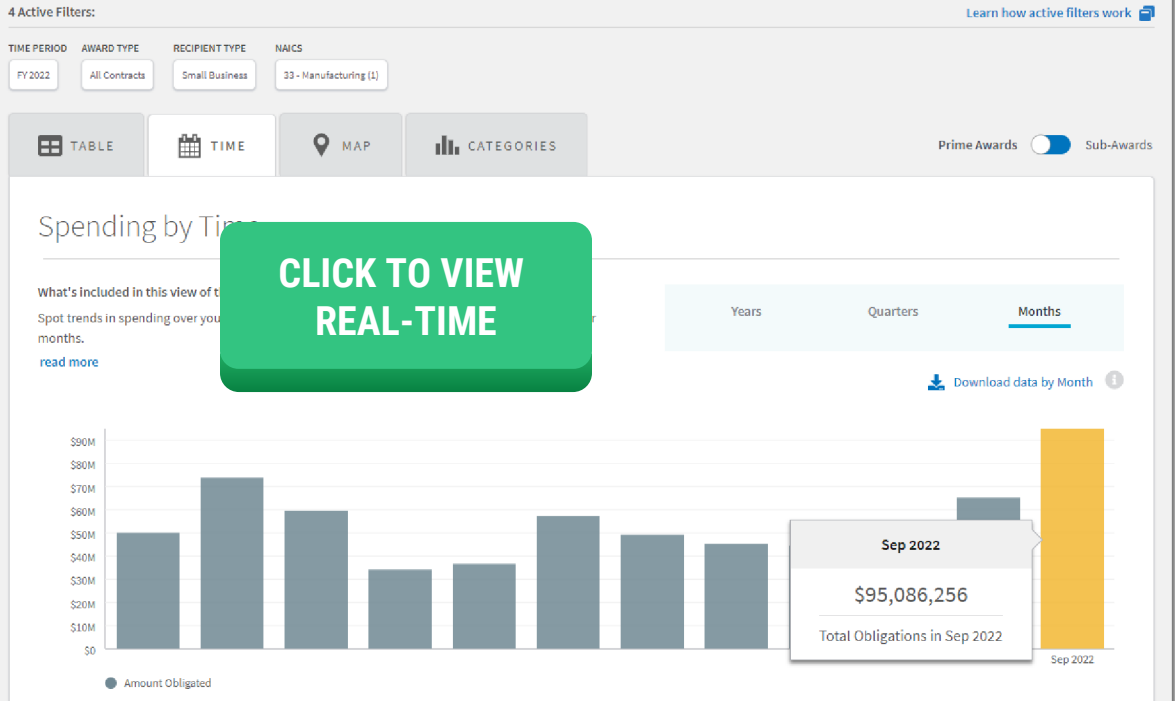
Keyword

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Time Period

Fiscal Year | Date Range

- All Fiscal Years
- FY 2023
- FY 2022
- FY 2021
- FY 2020
- FY 2019
- FY 2018
- FY 2017
- FY 2016
- FY 2015
- FY 2014
- FY 2013
- FY 2012
- FY 2011
- FY 2010
- FY 2009
- FY 2008



Approximately 15% of all small business dollars spent last year in the federal market for your primary NAICS were awarded in September.

Additionally, 74% of first-time contracts last year (in all industry sectors) were awarded between August 15th and September 30th.

