

SBA Profile[Privacy Statement](#)

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Identification, Location & Contacts

This profile was last updated: 04/25/2023
 Status: Active

 User ID: P2369119
 Name of Firm: THINK ACQUISITION LLC
 Trade Name ("Doing Business As ..."):
 UEI: M2M1NJSD9FD3
 Address, line 1: 25 CASTLE HAVEN RD STE 1102
 Address, line 2:
 City: HAMPTON
 State: VA
 Zip: 23666-6032
 Phone Number: 703-819-6192 x
 Fax Number:
 E-mail Address: william@thinkacquisition.net
 WWW Page: www.thinkacquisition.net
 E-Commerce Website: <https://thinkacquisition.net/>
 Contact Person: WILLIAM RANDOLPH
 County Code (3 digit): 650
 Congressional District: 03
 Metropolitan Statistical Area: 5720
 CAGE Code: 89V37
 Year Established: 2019
 Accepts Government Credit Card?: ☒ Yes ☐ No
 GSA Advantage Contract(s):

(Note: Size information is now under "NAICS Codes with Size Determinations by NAICS", below.)

Organization, Ownership & Certifications

Legal Structure: LLC
 Ownership and Self-Certifications: Black American, Other Minority Owned, Self-Certified Small Disadvantaged Business, Service-Disabled Veteran, Veteran

Current Principals

1. William C Randolph, Founder, Owner

"Business Development Servicing Office" (for certifications)

RICHMOND DISTRICT OFFICE (SBA office code 0304)

SBA Federal Certifications

8(a) Certification:

SBA 8(a) Case Number:
SBA 8(a) Entrance Date:
SBA 8(a) Exit Date:

HUBZone Certification:

HUBZone Certified?: ☐ Yes ☒ No
HUBZone Certification Date:

8(a) Joint Venture - SBA Certified:

NOTE: Notify your servicing SBA Business Opportunity Specialist to have your 8(a) joint venture approval date reflected in DSBS.

8(a) JV Entrance Date:
8(a) JV Exit Date:

Women Owned - SBA Certified:

WOSB Certified?: ☐ Yes ☒ No
WOSB Pending?: ☐ Yes ☒ No

Economically Disadvantaged Women Owned - SBA Certified:

EDWOSB Certified?: ☐ Yes ☒ No
EDWOSB Pending?: ☐ Yes ☒ No

Other Certifications

Non-Federal-Government Certifications:

Former SES

Products & Services

Capabilities Narrative:

Think Acquisition (est. 2019) is led by Mr. William Randolph, retired former Head of Contracting Activity for DHS, Senior Executive Service member, and 26-year veteran of Acquisition, Program Support and Procurement. Think Acquisition (SDVOSB) has won federal contracts for training, workforce development and leadership development with DHS and Washington Headquarters Service. Think Acquisition has cultivated numerous strategic relationships within the federal acquisition market to provide a unique, comprehensive and holistic approach to govcon solutioning for both federal and

commercial entities. For more info, please email William@thinkacquisition.net to request our Capabilities Statement.

Special Equipment/Materials:

(none given)

Business Type Percentages:

Research and Development (10 %)
Service (90 %)

Bonding Levels

Construction Bonding Level (per \$0 contract)
Construction Bonding Level \$0 (aggregate)
Service Bonding Level (per \$0 contract)
Service Bonding Level \$0 (aggregate)

NAICS Codes with Size Determinations by NAICS:

#	Primary?	Code	NAICS Code's Description	"Buy Green"? (1)	Small? (2)
1	Yes	611430	Professional and Management Development Training		Yes
2		339113	Surgical Appliance and Supplies Manufacturing		Yes
3		423450	Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers		Yes
4		541611	Administrative Management and General Management Consulting Services		Yes
5		541690	Other Scientific and Technical Consulting Services		Yes
6		541990	All Other Professional, Scientific and Technical Services		Yes
(1) By entering Yes for "Buy Green", the firm asserts that it obeys EPA guidelines for environmental friendliness for this NAICS code. Note, EPA guidelines do not exist for every NAICS code. (2) If Yes, the firm's revenues/number of employees do not exceed the NAICS code's small business size standard.					

Keywords:

Acquisition, Procurement, Consulting, Leadership, Leadership Development, Training, Program Management, Strategic Communications, Project Management, Professional Coaching, Executive Coaching, High Performance Teams, Management Training, Human Capital, Contracting, Contracts, Business Process Improvement, Change Management, Team Building, Instructional Design, Adult Education, Career Counseling Workforce Development, Strategic Planning

Miscellaneous:

Quality Assurance Standards: (none given)
Electronic Data Interchange [] Yes [] No
capable?:

Export Profile (Trade Mission Online)

Exporter?: ☐ Yes ☒ No ☐ Wants To Be
Export Business Activities: (none given)
Exporting to: (none given)
Desired Export Business (none given)
Relationships:
Description of Export (none given)
Objective(s):

Performance History (References)

Name: Washington Headquarters
Service (WHS)
Contract: Acquisition Training
Start: 03/01/2022
End: 07/31/2023
Value: 172055
Contact: William Randolph
Phone: 703-819-6192

Name: Washington Headquarters
Service (WHS)
Contract: Acquisition Training
Start: 09/23/2020
End: 09/21/2021
Value: 123864
Contact: William Randolph
Phone: 703-819-6192

Name: Seventh Sense Consulting
(Prime / Federal)
Contract: Acquisition Services
Start: 08/15/2020
End: 08/14/2022
Value: 432612
Contact: William Randolph
Phone: 703-819-6192