

Federal Market Snapshot Report

FY22 | IT NAICS | Group 5415

This is a summary review of federal contracts awarded under IT NAICS Codes:
541511 | 541512 | 541513 | 541519

FY22 Dollars
\$20.7B Base
\$74.5B Ceiling

(This is how much went to small businesses.)

\$11.8B

(This is the Contracting Officer that awarded the most small business contracts last year.)

Top SB Contracting Officer:

28 Awards | \$109M

(This is the amount of money awarded without being posted for bid at SAM.gov.)

\$7.7B

(This is the amount of money awarded for contracts that only received one offer, with no other competitors.)

\$3.8B

(This is how much the top small business won in this NAICS code last year.)

Top SB Awardee

5 Awards | \$19.9M

41,170



TOTAL AWARDS

28,967
(70%)



PERCENTAGE AWARDED TO SMALL BUSINESSES

5,504



NUMBER OF CONTRACTING OFFICERS THAT HAVE SIGNED THESE CONTRACTS

15,531
(38%)



PERCENTAGE OF AWARDS THAT WERE NOT AVAILABLE FOR BID AT SAM.GOV

16,108
(39%)



PERCENTAGE OF AWARDS THAT ONLY RECEIVED 1 BID/OFFER PRIOR TO AWARD

\$406,481



AVERAGE SMALL BUSINESS CONTRACT SIZE

"We'll **research** and **refine**."

"We'll find the **best fits** for **your** small business."

"We'll **connect** you to the **best** prospects."

"We'll make sure you see **all** the contracts, (not just what's in SAM)."

"We'll **position** your firm to specifically find and pursue **single-offer** contracts."

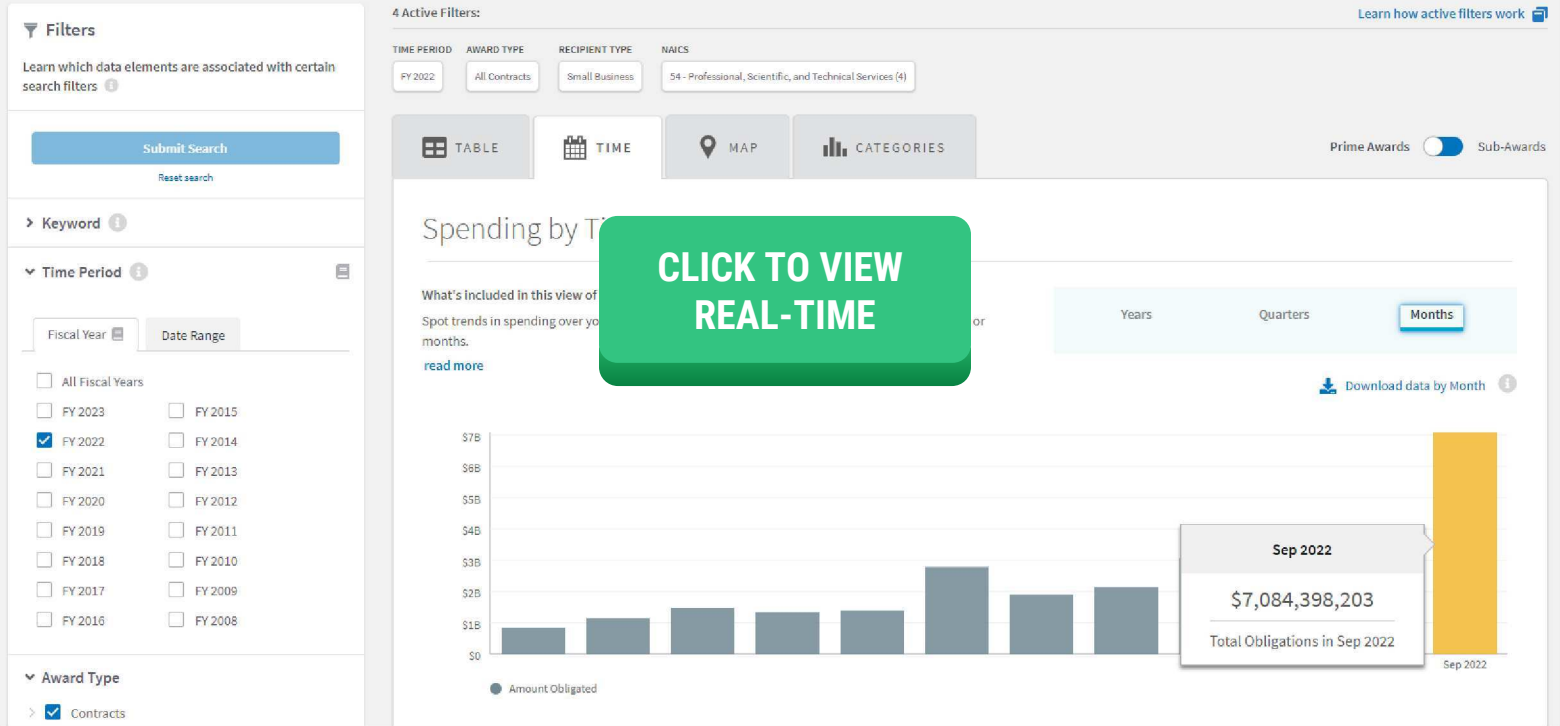
"We'll help you **target** the right opps, **connect** with the right people, and submit competitive **proposals**."

TARGET

PREPARE

CONNECT

Advanced Search



Approximately 25% of all small business dollars spent last year in the federal IT sector were awarded in September.

Additionally, 74% of first-time contracts last year (in all industry sectors) were awarded between August 15th and September 30th.

