

# Fiscal Year 22 Federal Contract Awards

With our process, you'll **target** the right opportunities, **connect** with the right people, and **propose** better solutions.

FY22 Dollars  
\$679 Billion  
SB: \$158 Billion

The average  
active small  
business federal  
contractor won  
7.3 contracts  
last year.

The top federal  
buyer in the  
government  
awarded over  
\$100M in small  
business  
contracts.

All the contracts  
not published at  
SAM.gov added  
up to over \$275B  
in awards.

More than 1 in 3  
small business  
federal awards  
were made with  
no competition.

The top small  
business earned  
over \$3.1 Billion  
in federal  
contracts in 2022.

5,768,017



TOTAL AWARDS

2,744,837  
48%



PERCENTAGE  
AWARDED TO SMALL  
BUSINESSES

23,239



NUMBER OF  
CONTRACTING  
OFFICERS THAT HAVE  
SIGNED THESE  
CONTRACTS

58%



PERCENTAGE OF  
AWARDS THAT WERE  
NOT AVAILABLE FOR  
BID AT SAM.GOV

37%



PERCENTAGE OF  
AWARDS THAT ONLY  
RECEIVED 1 BID/OFFER  
PRIOR TO AWARD

\$57,642



AVERAGE SMALL  
BUSINESS CONTRACT  
SIZE

"We'll  
**research**  
and **refine**."

"We'll find  
the **best**  
**fits** for  
**your** small  
business."

"We'll  
**connect**  
you to the  
**best**  
prospects."

"We'll make  
sure you see  
**all** the  
contracts,  
(not just  
what's in  
SAM)."

"We'll  
**position**  
your firm to  
specifically  
find and  
pursue  
**single-offer**  
contracts."

"We'll help  
you **target**  
the right  
opps,  
**connect**  
with the  
right people,  
and submit  
competitive  
**proposals**."