

Feature	Benefit
Tailored for each client based on codes and keywords.	This ensures the report shows the federal clients that are buying the specific products / services the client sells.
Includes Small Business Specialist Points of Contact for each Target.	The client gets the name, email address and phone number of every critical point of contact in their dataset.
The report focuses on unpublished, single-offer contracts.	These are the contracting opportunities hardest to find, but easiest to win.
The team developing the report has over 30 years combined federal contracting experience.	The expertise of the team ensures the client is getting great value, because the team's experience ensures they won't make research mistakes that would be made by less experienced people.
The client gets to confirm the data through a three-stage refinement process.	The client will be assured the data within the report accurately reflects their industry because they're confirming the data before it's included.
Report identifies specific buying offices and commands, not just "agencies".	By knowing the specific locations within the federal government that are making these purchasing decisions, the client can better target their effort to engage and connect.
This report helps the client focus on their best targets based on facts.	This saves the client significant time by helping them focus on what's important, and allowing them to ignore all the noise and distraction in the marketplace.