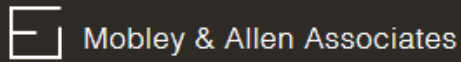


SBDG DSBS Keyword AI Analysis



NAICS Codes Included:

238210	541219	541511	541512	541513	541611
541614	561110	561210	611430	921130	921190

PSC Codes Included:

R408	R410	R706
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Primary Keywords Included:

Minority Woman Owned Small Business	Budgeting	Analysis	Financial Services	Consulting	Program And Project Management	Logistics
Statistical	Accounting	Training	Department Of Defense	Education	Aviation	Medical

The list is broken into 3 segments:

Segment 1 – Keywords of SB Awardees from Mobley & Allen Associates Target Dataset

We've collected and aggregated all the keywords from every small business awardee within your target dataset. Of the 1,380 total awardees, 1104 have DSBS profiles that contain a total of 16,694 keywords.

Vendor profiles analyzed – 1,380 | Total keywords – 16,694

Segment 2 – Keywords Within Award Descriptions, Mobley & Allen Associates Target Dataset

We've collected and aggregated all the keywords from every small business award description within your target dataset. There are a total of 3,304 awards within the target dataset.

Award descriptions analyzed – 3,304

Segment 3 – Keywords from Solicitations from Mobley & Allen Associates Target Dataset

We've collected and aggregated all the keywords from every listed federal solicitation posted at SAM.gov. In total, there were 15,422 solicitations evaluated, with a total of 87,646 keywords analyzed


Solicitations analyzed – 15,422 | Total keywords – 87,646

MOBLEY & ALLEN ASSOCIATES, LLC

Unique Entity ID
QDDECB91SH77

Registration Status

Expiration Date

 Active Registration

Jul 27, 2022

CAGE/NCAGE
7XDG2

Purpose of Registration
All Awards

Physical Address
**66 T ST NW
Washington, District Of Columbia
20001-1020, United States**

Mailing Address
**66 T ST NW
Washington, District Of Columbia
20001, United States**

Name and Trade Name of Firm	Contact	Address and City, State Zip	Capabilities Narrative	Keywords
Mobley & Allen Associates	Terica L Allen	66 T ST NW Washington, DC 20001-1020	Provides wide-ranging finance, accounting, budget, consulting, program and project management services to government, private and non-profit organizations. Offers strategic support and superior customer service with highly skilled people using an efficient and results oriented approach.	Minority Woman Owned Small Business, Budgeting, Analysis, Financial Services, Consulting, Program and Project Management, logistics, Statistical, Accounting, Training, Department of Defense, Education, Aviation, Medical

We Suggest You Retain:

Training, Consulting, Program Management, Project Management, Logistics, Analysis, Statistical

Please indicate which keywords you would like to add:

Segment 1 – Keywords of SB Awardees from Mobley & Allen Associates Target Dataset



Word	Count	Relevance
Management	1536	0.239
Training	533	0.324
Consulting	365	0.278
Program Management	255	1.999
Project Management	236	1.838
Logistics	183	0.318
Acquisition	134	0.085
Software Development	106	0.827
Information Technology	96	0.668
Strategic Planning	94	0.717
Management Consulting	84	0.226
Help Desk	79	0.417
Process Improvement	67	0.425
Financial Management	62	0.422
Human Resources	56	0.338
Business Process	55	0.352
Change Management	52	0.393
Administrative Support	52	0.33
System Design	48	0.178
Risk Management	45	0.342
Information Assurance	44	0.322
Record Management	41	0.345
Staff Augmentation	38	0.302
Acquisition Support	37	0.296
Data Management	36	0.304

Word	Count	Relevance
Facilities Management	35	0.094
Professional Services	35	0.247
Supplies Chain	34	0.11
Quality Assurance	34	0.157
Human Capital	33	0.094
Enterprise Architecture	32	0.232
Technical Assistance	31	0.226
Software Engineering	28	0.11
Engineering Services	28	0.131
Knowledge Management	27	0.254
Assets Management	21	0.084
Portfolio Management	20	0.094
Risk Assessment	19	0.089
Program Evaluation	17	0.089
Executive Coaching	12	0.133
PMO	12	0.096
Leadership Training	8	0.155
Business Analysis	6	0.111
Facilities Support Services	5	0.166
Document Management	5	0.111
Business Case Analysis	4	0.133
Risk Management Framework	4	0.133
Management Consulting Services	4	0.133
Help Desk Support	3	0.1
Program Management Office	3	0.1

Segment 2 – Keywords Within Award Descriptions, Mobley & Allen Associates Target Dataset



Word	Count	Relevance
Training	1115	0.155
Support Services	781	0.489
Management	682	0.257
Administrative Support Services	639	2
Program Management Support	203	1.193
Management Support Services	159	0.772
Help Desk	153	0.025
Project Management	122	0.056
Project Management Support	112	0.466
Logistics Support Services	109	0.274
Logistics Support	74	0.038
Help Desk Support	74	0.074
Training Program Support	70	0.03
Program Support Services	60	0.197
Program Management Office	56	0.25
Training Services	52	0.188
Project Management Oversight	41	0.254
Technical Assistance	38	0.092
Admin Support Services	35	0.11
Program Management Services	33	0.189
Project Management Services	31	0.194
Professional & Administrative Support Services	29	0.097
Administrative Support Contract	27	0.089
Management Oversight Services	25	0.181
Program Management	24	0.119

Word	Count	Relevance
Help Desk Services	21	0.064
Project Management Training	20	0.094
Provide Project Management	17	0.116
Executive Administrative Support	15	0.049
Training Exercise Program	14	0.065
Training System Services	13	0.044
Leadership Development Program	13	0.043
Logistics Management	13	0.053
Management Administrative Support	11	0.034
Program Management Administrative	10	0.034
Indefinite Delivery Indefinite	10	0.033
Information Technology Services	10	0.034
Project Management Bpa	10	0.072
Facilitator Training Program	10	0.033
Financial Management	10	0.02
Change Facilitator Training	10	0.033
Financial Analysis Support	9	0.03
General Services Administration	9	0.065
Personal Administrative Support	9	0.03
CM Project Management	8	0.058
Temporary Administrative Support	8	0.027
Project Management Office	8	0.023
Information Technology Support	8	0.027
Development Program Training	7	0.023
Technology Support Services	7	0.023

Comparison DSBS Profiles

In this section, we've collected the Capabilities Narratives and Keywords of the small businesses that have won the most contracts for the specific type of work your seeking. Here is the breakdown of the information provided:

Your Capabilities Narrative		
COMPANY NAME Number of contracts they've won for this targeted dataset Dollars they've won	Capabilities Narrative	Keywords

Use this information to further refine / enhance your DSBS profile Capabilities Narrative and Keywords

Name and Trade Name of Firm	Contact	Address and City, State Zip	Capabilities Narrative	Keywords
Mobley & Allen Associates	Terica L Allen	66 T ST NW Washington, DC 20001-1020	Provides wide-ranging finance, accounting, budget, consulting, program and project management services to government, private and non-profit organizations. Offers strategic support and superior customer service with highly skilled people using an efficient and results oriented approach.	Minority Woman Owned Small Business, Budgeting, Analysis, Financial Services, Consulting, Program and Project Management, logistics, Statistical, Accounting, Training, Department of Defense, Education, Aviation, Medical

Comparisons

Name and Trade Name of Firm	Capabilities Narrative	Keywords
Tuba Group, Inc. 68 Contracts \$634,980		financial management, administrative supp, IT Help Desk, Public Accountants, Audit, Audit Readiness, Budget Execution, Budget Formulation

Name and Trade Name of Firm	Capabilities Narrative	Keywords
Ctrmg-Gapsi Jv, LLC 65 Contracts \$40,391,409		SBA approved 8a Joint Venture

Name and Trade Name of Firm	Capabilities Narrative	Keywords
Sirco It, LLC 41 Contracts \$6,332,294		Data Processing, Administrative Management, Office Administrative Services, Computer Training, Management Consulting Services

Name and Trade Name of Firm	Capabilities Narrative	Keywords
Brilliant Corporation 35 Contracts \$11,751,407	Brilliant is a CMMI level 3 certified provider of Technology Solutions (Data Management, Mobile Apps, Business Intelligence, Web & Apps Devpt., Process Re-engineering) and Mission Support Services. Experience with >16 Federal and 14 commercial clients.	IT consulting, Proc. Re-engineering, Program Management, SDLC, Bus. Intelligence, Data warehousing, Data management, Web development, Section 508, Mobile apps, J2EE, .NET, Open Source, Hadoop, Oracle, SQL Server, MySQL, DB2, Teradata, Android, Apple ios, Cloud Computing, Social Media, Asset Property Mgmt., CMMI Level 3

Name and Trade Name of Firm	Capabilities Narrative	Keywords
Tukung Technologies, LLC 33 Contracts \$8,849,620		GIS, remote sensing, suvey support, disaster recovery, application Management, web application development

Name and Trade Name of Firm	Capabilities Narrative	Keywords
Miracorp, Inc. 30 Contracts \$3,853,192	In partnership with federal and commercial clients to meet mission objectives, MIRACORP provides diversified professional, administrative, and technical services nationwide. Established in 1999, MIRACORP is ISO 9001-2015 certified, offering customers innovative and refined support. As a Service-Disabled Veteran-Owned (SDVOSB), certified 100% Woman-Owned Small Business (WOSB) we offer several strategic avenues to access our exceptionally-rated services.	Acquisition, Program & Project Management, Administrative, Procurement, Facility Management, Contract Management, Business Improvement, Clerical, Library, Accounting, Budget/Financial, Data Analysis, Mailroom, Clerks, Warehouse, Workplace Coordination, Environmental Management, Cad, Inventory, Real Property Management, Human Resources

Name and Trade Name of Firm	Capabilities Narrative	Keywords
<p>Infused Solutions, LLC</p> <p>24 Contracts \$77,962</p>	<p>We provide a host of IT Services based on a quality management process. Services include: application development, help desk, business analysis, project management, program management, network support, documentation services and administrative services.</p>	<p>Facilities, Application, Development, Scanning, Records Management, Document Management, Help Desk, Network Support, Warehouse, Database, Programming, WEB, Security, Content Management, Web Content, Project Management, Program Management, Business Analysis, Web Design, Service Desk, OpenText, Order Fulfillment, Forklift, Kofax, training</p>

Name and Trade Name of Firm	Capabilities Narrative	Keywords
<p>Case Healthcare Solutions, Inc.</p> <p>22 Contracts \$0</p>	<p>Case-HCS is an SBA 8(a) Certified, Economically Disadvantaged Women-Owned Small Business (EDWOSB) and a minority-owned professional services company. We are a small, fast growing company with solid corporate infrastructure and financial resources to support our growth including: <ul style="list-style-type: none"> • ISO 9001:2015 Certified Quality Management System • Ensuring consistent superior performance. • Experienced Recruiting and Credentialing Resources • Providing quick access to highly qualified personnel. • DCAA Compliant Accounting, Time Keeping and Controls • Supporting compliant reporting, invoicing, etc. • Project Planning and Execution Artifacts Library • Leading to quick execution and delivery. • Full Compliance with FAR, DCAA, Federal, State, and Local Requirements • Ensuring a trustworthy partner. </p>	<p>Financial Management, Accounting & Invoicing, Budgeting Execution & Management, Secretarial & Clerical Support, Data Entry & Consolidation, Project Management, Requirements Development, Delivery and QA, Contract Administration, Contract Close-outs, Acquisition Planning, End-to-End Procurement Reviews, Warehouse and Supply Center Operations, FOIA Support, Planning & Forecasting, Data Analysis, Records Management</p>

Name and Trade Name of Firm	Capabilities Narrative	Keywords
<p>Workforce Resources, Inc.</p> <p>21 Contracts \$1,246,714</p>	<p>Administrative support services, to include financial analysis, database development/administration, procurement support, project management, medical records coding/auditing, health fair staffing, technical writing, warehouse operations, aircraft maintenance.</p>	<p>Management consult, medical coding, professional service, admin support, warehouse, aircraft, medical clinic management</p>

Name and Trade Name of Firm	Capabilities Narrative	Keywords
<p>Ldss, Inc.</p> <p>21 Contracts \$3,942,319</p>	<p>process, reengineering, BCA, analysis, planning, strategic, modeling, IT, policy, assess, lean, requirements, risk, integration, acquisition, logistics, engineering, research, metrics, training, coaching, consulting, facilitation, studies, program/project management</p>	<p>process, reengineering, BCA, analysis, planning, strategic, modeling, IT, policy, assess, lean, requirements, risk, integration, acquisition, logistics, engineering, research, metrics, training, coaching, consulting, facilitation, studies, program/project management</p>

Name and Trade Name of Firm	Capabilities Narrative	Keywords
<p>Sol Consulting Group, LLC</p> <p>21 Contracts \$1,877,277</p>		<p>Business consulting, bilingual support, translation, interpretation, training development, training delivery, financial management, cost management, fee setting, services costing, performance services, pmo, accounting, budgeting, sharepoint, human resources, security investigations</p>

Name and Trade Name of Firm	Capabilities Narrative	Keywords
<p>Communication Institute International, Inc</p> <p>20 Contracts \$804,677</p>	<p>Communication Institute International, Inc. is a small business specializing in leadership development, coaching, training, behavioral assessments, and professional consulting. Since 1996, our firm has delivered both off-the-shelf and customized learning solutions to nearly every Cabinet level Agency, as well as multiple independent government organizations, academic institutions, and private sector entities. Our approach of immersing ourselves in our clients' organizations and listening intently to gain a deeper understanding of their needs is a practice that started with CI's inception and continues today. We leverage the best technology for service delivery and have a reputation of creating sustainable change in individuals, teams, and entire organizations as demonstrated by the ongoing requests for our services. We are committed to creating sustainable work environments centered on diversity and inclusion. Our electronic content is 508 compliant.</p>	<p>Executive Coaching, Consulting, Training, Leadership Development, Training Program Management, Training Development, Supervisory Training, Web-based, Webinars, Change Management, Human Capital, Performance Management, Customized Human Capital Strategy, Knowledge and Competency Management, OPM ECQs, Integrated Business Management, Human Capital Management, ICF Certified</p>

Name and Trade Name of Firm	Capabilities Narrative	Keywords
<p>Reli Group, Inc.</p> <p>20 Contracts \$48,220,507</p>	<p>RELI's capability to support the health-related mission and perform reliably within the Federal Government is driven by our specific and extensive experience compiled at CMS over the last 10 years and reinforced by service to CMS, CDC, HHS, SAMHSA, and CPSC. RELI is an MBE and DBE in Maryland, certified 8(a) and HUBZone. RELI currently employs 130 staff across 12 prime contracts supporting, Project Management, Clinical Review, Medical Record Review, Medical Coding Review, Data Analytics, Clinical Quality Measures, Public Health Research, Statistical Analysis, Software Development, DevOps, Website Development, Content Management, Software Testing, ServiceNow, SharePoint, Salesforce development. Our ability to provide qualified IT personnel with real-world experience has resulted in an exceptional record of performance.</p>	<p>IT Service, Project Management, Custom Software Development, COTS Implementation, Medical coding, Medical Record Review, Clinical Review, Statistical Analysis, Public Health Research, System Analysis, Requirement, Web Development, Mobile Application, Java, Oracle, .net, Database, Cyber Security, FISMA, Testing, QA, PMP, CISSP, ITIL, SAFe</p>

Name and Trade Name of Firm	Capabilities Narrative	Keywords
<p>F2 Solutions, LLC</p> <p>19 Contracts \$1,057,635</p>	<p>F2 Solutions is a responsive and innovative computer and technology support company providing business solutions to small business clients. Led by an information technology (IT) expert with over 20 years of experience.</p>	<p>Computer Programming, Computer Consulting, Computer Design, Systems support, Logistics Management, Logistics Support</p>

Name and Trade Name of Firm	Capabilities Narrative	Keywords
<p>Total Solutions, Inc.</p> <p>19 Contracts \$4,385,639</p>	<p>Total Solutions is a Small Business providing a broad range of services and solutions in scientific research, technology, strategy and operations. Founded in 1995, we have successfully performed over 500 contracts and task orders while serving federal civilian, defense and intelligence agencies. D&B Rating 80. GSA Contract Vehicles: OASIS SB, Pool 1, Pool 2 and GSA MAS.</p>	<p>Health IT, research, program management, professional, scientific, technical, administrative, financial, engineering, application development, IV&V, programming, M&E, data collection, analysis, surveillance, communications, training, logistics, management consulting GSA MAS, OASIS SB, Pool 1, Pool 2, NASA OPSS, CDC CIMS</p>

Name and Trade Name of Firm	Capabilities Narrative	Keywords
<p>Bizzell Group LLC, The</p> <p>19 Contracts \$9,458,307</p>	<p>The Bizzell Group is a SBA 8(a) certified consulting firm headquartered in Lanham, MD with offices in Rockville, MD and Atlanta, GA. Bizzell is a partner of choice by federal, state, and local government agencies and private organizations. Our expert staff and consultants work on health, education, communications, research, workforce development, training, technical assistance, data analytics, and information technology projects that meet national priorities. Using best practices across multiple disciplines, we develop innovative solutions that build healthy, secure, and sustainable communities in our nation and globally. Bizzell offers full-scale global and social impact assessments. Our team members have vast experience in global health disparities, with an emphasis on improving worldwide health conditions by using data-driven programs. We offer support in the monitoring, evaluation, knowledge management, technology solutions, program implementation, and compliance/auditing.</p>	<p>PROGRAM, ADMINISTRATIVE, CONFERENCE, RESEARCH, EVALUATION, HEALTH, COMMUNICATIONS, HR, IT, SCIENTIFIC, MARKETING, CONSULTING, AUDITING, INTERNATIONAL, GLOBAL, AFRICA, ANALYTICS, CYBERSECURITY, CLINICAL, LOGISTICS, STRATEGY, OPIOIDS, SUBSTANCE, BEHAVIORAL, TOBACCO</p>

Name and Trade Name of Firm	Capabilities Narrative	Keywords
Unispec Enterprises Inc. 16 Contracts \$2,393,256	IT professional services company specializing in: Enterprise Architecture solutions, high-end cyber security services, network design and management services, IP telephony services, help desk services, wireless IP services	IT, FEAF, C4ISR, security, wireless, networking, systems

Name and Trade Name of Firm	Capabilities Narrative	Keywords
Contracting Resources Group, Inc. 16 Contracts \$9,566,435	Management consulting firm providing superior quality strategic planning, training, acquisition assistance, program and project management, technical writing, and market analysis. Single resource for development of all business and acquisition plans.	Management, Consulting, Acquisition Support, Program Management, Project Management, Facilitation, Program Evaluation, Financial Management, IT Professional Services

Name and Trade Name of Firm	Capabilities Narrative	Keywords
Northbound Solutions LLC 16 Contracts \$1,337,852	Facilities and Professional Support Services	Facilities and Professional Support Services

Name and Trade Name of Firm	Capabilities Narrative	Keywords
Kal Krishnan Consulting Services Inc 15 Contracts \$8,723,670	ENVIRONMENTAL REMEDIATION, HAZARDOUS WASTE MANAGEMENT / TREATMENT, UNDERGROUND STORAGE TANK REMOVAL / REPLACEMENT, SOIL EXCAVATION. CONSTRUCTION MANAGEMENT, CONSTRUCTION INSPECTION, COST ESTIMATING, PROJECT CONTROLS, SCHEDULING,	Program Management, Construction Management, Estimating, Scheduling, Project Controls, Inspection

Name and Trade Name of Firm	Capabilities Narrative	Keywords
Procon Consulting LLC 15 Contracts \$4,574,124	Procon Consulting LLC is a full-service consulting firm specializing in construction management, business technology, space planning, and the implementation of strategic business applications. We develop innovative solutions that support our clients' missions, goals, and objectives.	Project Management, applications, programming, Internet, Project Controls, risk management, schedule management, cost management, contract support, design management, construction management, scheduling, space management, estimating, budgeting, inspections, quality assurance

Name and Trade Name of Firm	Capabilities Narrative	Keywords
Mpf Federal, LLC 14 Contracts \$2,926,466	MPF Federal provides a variety of services dedicated to offering cost effective and efficient solutions to government requirements.	HUBZone, Woman Owned, IT, scientific, research, project management, medical

Name and Trade Name of Firm	Capabilities Narrative	Keywords
Tunista Services, LLC 13 Contracts \$12,678,833	Tunista Services, LLC was formed in 2008 to provide all types of services for federal, state, and local governments as well as military base, range, and research facilities. We specialize in base operations, appliance repair and maintenance, video teleconference installation and service, information technology services including software engineering and database management.	Specialize in base ops, appliance repair, general warehousing & maintenance, video teleconference installation and service, information technology services

Name and Trade Name of Firm	Capabilities Narrative	Keywords
<p>Interagency Readiness Solutions, LLC</p> <p>13 Contracts \$3,802,640</p>	<p>Professional services, program and project management, training/curriculum development and presentation, technical and subject matter consultation services. Specific expertise in Emergency Management and Disaster Preparedness Training and Exercise Evaluation services; Emergency Operations Center staffing and training; All-Hazards planning, professional and technical capability services for Federal customers; HSEEP, NIMS, ICS certified training and instruction services</p>	<p>Domestic Operations, Emergency Responders, Readiness, Administrative Services, Military Family Services, Military Family Support, Program Management, Logistics, Information Technology</p>

Name and Trade Name of Firm	Capabilities Narrative	Keywords
<p>Aurora Technical Systems, LLC</p> <p>12 Contracts \$889,274</p>	<p>Provide procurement, contracts and acquisition related support services including compliance, processes and procedures, facilities, logistics, convention services, financial management, information technology and engineering services.</p>	<p>Acquisition, Program Management, Contract Compliance, Training, Quality, Facilities, Logistics, Engineering, Research, Information Technology, Administrative, Staffing, Convention</p>

Name and Trade Name of Firm	Capabilities Narrative	Keywords
<p>Technology Solutions Consulting, LLC</p> <p>12 Contracts \$3,312,939</p>	<p>Healthcare Technology Consulting, Electronic Health/Medical Records Consulting, Healthcare Information Technology Strategy and Policy Consulting</p>	<p>Technology Solutions, Medical Informatics, EMRs, EHRs, Health IT, Informatics, Technology Strategy</p>

Name and Trade Name of Firm	Capabilities Narrative	Keywords
<p>M2 Strategy Inc</p> <p>12 Contracts \$3,334,763</p>		<p>Oracle, PeopleSoft, Strategic Planning, Program Planning, Environmental, Process Improvement, Data Warehouse, Integration, Management, Project Management, Portfolio Management, Automation, Voluntary Education, Workforce Planning, Organizational Design, Organizational Restructure, Change Management, Performance Management</p>

Name and Trade Name of Firm	Capabilities Narrative	Keywords
Waypoint LLC 12 Contracts \$2,324,435		logistics, life support

Name and Trade Name of Firm	Capabilities Narrative	Keywords
Potomacwave Consulting, Inc. 11 Contracts \$5,766,593	Consulting Services: Management Consulting: Program Management, Process Improvement, Readiness Financial: Financial Processes and Systems, CBA, BCA IT Strategy and Planning IT Infrastructure Services: Data Center/Network Operations, IT Security	Program Management, Process Improvement, CBA, BCA, OMB 300, fee-for-service, model, systems, financial, requirements, analysis, IT, infrastructure, network, EVM, project, program, design, security, capacity planning, disaster recovery, best practices, training, FISMA, audit

Name and Trade Name of Firm	Capabilities Narrative	Keywords
Drt Strategies, Inc. 11 Contracts \$15,509,876	IT Strategy, BPR, IT Investment, Acquisition, Financial and Grants Management, Web IT, Social Media, CRM. Full systems lifecycle development, IT PMO, A-123, Risk & Communications Management, Cyber Security, Cloud Solutions, Intel, Health IT, Defense IT.	computer programming, systems design, requirements, business process, test, maintenance, quality assurance, strategy, e-government, financial, procurement, IT Support services, technical services, technical consulting, general management, cybersecurity, information services, healthcare, Defense, engineering services, program management, portfolio management, communications, web design, web development