



**NAICS Codes Included:**

541611	541330	5414130	541511	541512	541519
541614	541618	561110	561210	611430	611710

**PSC Codes Included:**

7A21	7B20	7B21	7B22	7C20	7C21
7D20	7F20	7G20	7G21	7G22	7H20
7J20	7K20	AJ11	AJ12	AJ13	AJ14
AJ15	B500	B505	B506	B507	B517
B518	B519	B520	B521	B522	B523
B524	B525	B526	B527	B528	B529
B530	B532	B533	B534	B537	B538
B539	B540	B541	B542	B543	B544
B545	B546	B547	B550	B599	R408
R497	R612	R699	U012		

**Primary Keywords Included:**

IT	Agile	Consulting	Construction	Food Services	Property Management
Training	Coaching	Janitorial	Lawn	Landscaping	

**The list is broken into 3 segments:**

### **Segment 1 – Keywords of SB Awardees from Altum Solutions Target Dataset**

*We've collected and aggregated all the keywords from every small business awardee within your target dataset. Of the [REDACTED] total awardees, [REDACTED] have DSBS profiles that contain a total of [REDACTED] keywords.*

**Vendor profiles analyzed – [REDACTED] | Total keywords – [REDACTED]**

### **Segment 2 – Keywords Within Award Descriptions Altum Solutions Target Dataset**

*We've collected and aggregated all the keywords from every small business award description within your target dataset. There are a total of [REDACTED] awards within the target dataset.*

**Award descriptions analyzed – [REDACTED]**

### **Segment 3 – Keywords from Solicitations from Altum Solutions Dataset**

*We've collected and aggregated all the keywords from every listed federal solicitation posted at SAM.gov. In total, there were [REDACTED] solicitations evaluated, with a total of [REDACTED] keywords analyzed*

**Solicitations analyzed – [REDACTED] | Total keywords – [REDACTED]**

# THOMPSON STRATEGY AND SOLUTIONS, LLC

Unique Entity ID  
**U4C6W685ANN5**

Registration Status

Expiration Date

● Active Registration

Aug 18, 2023

CAGE/NCAGE  
**7U6T1**

Purpose of Registration  
**All Awards**

Physical Address  
**320 Wilmer AVE  
Richmond, Virginia  
23227-2652, United States**

Mailing Address  
**320 Wilmer AVE  
Richmond, Virginia  
23227, United States**

Name and Trade Name of Firm	Contact	Address and City, State Zip	Capabilities Narrative	Keywords
Altum Solutions	Nichole Thompson	320 Wilmer Ave Richmond, VA 23227-2652		IT, Agile, Consulting, Construction, Food Services, Property Management, Training, Coaching, Janitorial, Lawn, Landscaping

We Suggest You **Retain:**

Please indicate which keywords you would like to add:







# Comparison DSBS Profiles

*In this section, we've collected the Capabilities Narratives and Keywords of the small businesses that have won the most contracts for the specific type of work your seeking. Here is the breakdown of the information provided:*

Your Capabilities Narrative		
COMPANY NAME Number of contracts they've won for this targeted dataset Dollars they've won	Capabilities Narrative	Keywords

*Use this information to further refine / enhance your DSBS profile Capabilities Narrative and Keywords*

Name and Trade Name of Firm	Contact	Address and City, State Zip	Capabilities Narrative	Keywords
Altum Solutions	Nichole Thompson	320 Wilmer Ave Richmond, VA 23227-2652		IT, Agile, Consulting, Construction, Food Services, Property Management, Training, Coaching, Janitorial, Lawn, Landscaping

# Comparisons

Name and Trade Name of Firm	Capabilities Narrative	Keywords
[Blurred text]	[Blurred text]	[Blurred text]

Name and Trade Name of Firm	Capabilities Narrative	Keywords
[Blurred text]	[Blurred text]	[Blurred text]

Name and Trade Name of Firm	Capabilities Narrative	Keywords
[Blurred text]	[Blurred text]	[Blurred text]

Name and Trade Name of Firm	Capabilities Narrative	Keywords
[Blurred text]	[Blurred text]	[Blurred text]

Name and Trade Name of Firm	Capabilities Narrative	Keywords
[Blurred text]	[Blurred text]	[Blurred text]

Name and Trade Name of Firm	Capabilities Narrative	Keywords

Name and Trade Name of Firm	Capabilities Narrative	Keywords

Name and Trade Name of Firm	Capabilities Narrative	Keywords

Name and Trade Name of Firm	Capabilities Narrative	Keywords

Name and Trade Name of Firm	Capabilities Narrative	Keywords

Name and Trade Name of Firm	Capabilities Narrative	Keywords

Name and Trade Name of Firm	Capabilities Narrative	Keywords

Name and Trade Name of Firm	Capabilities Narrative	Keywords

Name and Trade Name of Firm	Capabilities Narrative	Keywords

Name and Trade Name of Firm	Capabilities Narrative	Keywords

Name and Trade Name of Firm	Capabilities Narrative	Keywords