

Workshop Journey



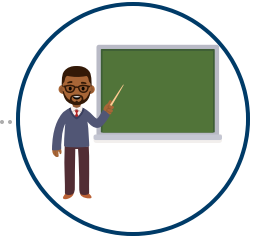
1 Portal Unlocked

Within 24 hours of payment, we develop and unlock your custom client portal, including your custom IRS Federal Contracting Snapshot Report.



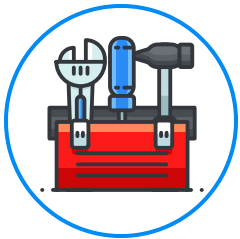
2 Intake Completed

We collect all the information we need to start your Federal SEO Report and Custom Capability Statement.



3 1/2 Day Workshop

William Randolph provides an insider's perspective about best practices for responding to Sources Sought and Federal BD.



6 Federal BD Tools

We'll review the other tools in your package (such as your custom email outreach template), as well as other options we provide to assist you in competing for and winning federal work.



5 Asset Delivery

You'll receive your custom-designed Capability Statement and Federal SEO Report, which you can use to optimize your SBA profile.



4 Submit Response

Based on feedback from the workshop, it's time to submit your Sources Sought response.